



11 February 2021

Dear Mining Colleagues

Time is money.

At JENNMAR, we have been continuously developing new initiatives to reduce the time and associated costs our customers need to spend on ground support.

For example, our development of new resins for both the Australian Coal and Hardrock markets has significantly reduced the time cycle for bolting underground. The labour cost savings to customers from this alone have been significant.

Starting Monday and for the next month, our JENNMAR <u>LinkedIn</u> page will be providing information on the many new and existing initiatives we have completed or have in our R & D pipeline that provide *Rapid Development Underground*. We invite you to join Jennmar's LinkedIn page where these announcements will be made available'... go to <u>https://www.linkedin.com/company/jennmar-australia/mycompany/</u>

These initiatives target the delivery to you of new ground support technology for step change improvements in underground development rates. Our focus is on adapting existing equipment for the future to meet the demands in static, quasi static and dynamic geotechnical domains.

JENNMAR's *Rapid Development Underground* product range has already delivered measurable productivity benefits to multiple customers in the form of underground development time savings. Over the past 5 or more years, customer data has shown that a 1% time saving on underground development rates can equate to as much as a 5% reduction in overall ground support costs.

Over this same period, JENNMAR's *Rapid Development Underground* products have consistently improved development rates by as much as 17%. In some instances, the improved productivity cost benefit has exceeded customers' total ground support consumables spend.

And our existing and new ground support products work with **all** mining equipment.

So, we invite you to view on our LinkedIn page over the coming month, the details of the products and services we can provide you to implement JENNMAR's *Rapid Development Underground.*

Yours sincerely Pete Roberts Managing Director Jennmar Australia